

BOARD MEETING MINUTES

Minutes of the Board meeting held in Large Trackside Suite, Athletics Arena, Rowsley Street, Manchester, M11 3FF at 11:30 on Friday, 15 December 2017.

PRESENT

Board

Joy Carter (Chair) (JC)
Kate Bedwell (KB)
Nick Donald (ND)
Heidi Leseur (HL)
Andrew Light (AL)
Wendy Newlove (WN)
Eamonn O'Rourke (EO)
Jamie Singer (JS)
Paul Trott (PT)
Keir Worth (KW)

Also present

Paul Barrett (Project Manager – Membership) (PB)
Steve Jones (Minute Taker) (SJ)
Paul Makinen (Head of Marketing & Insight) (PM)
Louise Perry (Director of Finance & Operations) (LP)
Mark Williams (Partnerships & Programmes Director) (MW)

1. Apologies for Absence

Apologies were received from Gordon Lord and Matt Pullen. PT had sent apologies to explain that he would not be present for the start of the meeting.

Declarations of Interests

There is continuing work with JS's company Onside Law.

Minutes of the Board Meeting of 25 September 2017

The minutes of the previous meeting were taken as read and were agreed as a true and correct record.

Matters Arising

ACTIONS

Page 3 -The 'What England Squash Does' document will be updated in KW, next mtg readiness for the next meeting.

Page 3 – Regarding the Terms of Reference of the County Associations (CAs), JS explained that these will be reviewed as part of the ongoing Articles update with the working group. As regards Terms of Reference for Council, the next stage will be consultation with the CAs on the matter.

The remaining actions in the minutes were said to have been completed since the last meeting.

Chair's Report

JC welcomed all to the meeting with special greetings for HL and WN (both new Board members) and for PB, who each spoke to introduce themselves on the occasion of their first Board meeting.

JC expressed her gratitude to Board members and staff alike for all of the hard work during a complex journey. Recent achievements were just the beginning of that journey.

CEO's Report

KW updated the group on various areas of work:

World Championships

The World Championships in Manchester were reaching the latter stages and were going very well, thanks in part to a real full-team effort.

County Associations

The County Association Engagement Day held during the World Championships was successful and the partnership was said to be developing positively.

British Open

The British Open will be held in May 2018, and the PSA is keen to move ahead with arrangements on a shared-liability basis. The 2018 event is set to be the last one in Hull, and England Squash is now seeking a location for the event for 2019 and beyond.

Back-office Costs

England Squash is looking to further reduce back-office costs. Accordingly, a meeting with both Scottish Squash and Squash Wales is set to take place to see how the respective NGBs can work across boundaries for increased efficiencies. Similarly, there are around eight or nine other sports bodies resident within the National Squash Centre (NSC) and KW is to set up a meeting with a view to sharing knowledge and potentially resources.

World Squash Federation

After a recap from KW on the background to the controversy of the November 2016 WSF presidential election, KW and EO provided an update on squash at world level.

Since the WSF's concession in March 2017 that the vote was "unsafe" there has been some friction in the global squash community, and there was further tension at the December 2017 WSF AGM in Marseille.

KW and EO, who were present in Marseille, continue to work hard to ensure England retains positive relationships at world level.

2. Membership Developments

PB introduced his project-update paper and highlighted the following key points:

- A price increase of £2.50 for all members (except coach members: no increase) came into effect on 1 December.
- Terms & Conditions of Membership have been put in place to bring England Squash in line with legislation.
- Significant website updates are set to go live in February 2018, something that PB said Council members had told him was particularly pleasing to them.
- CAs can qualify for enhanced rebate for the current affiliation year by mandating membership of England Squash within their county.
- Activated memberships online are continuing to grow. There were spikes in growth following announcements of new member benefits.

PB sought feedback from the Board on whether there are other member benefits that could be sourced. HL said that the insurance for clubs doesn't cover absolutely everything so perhaps there could be a discount for affiliated clubs on some optional insurance extras.

3. Development of Council & Further Governance Opportunities

Board Evaluation

The Board reviewed the England Squash Board **Evaluation** compiled from Recommendations that had been the completed questionnaires from each board member. The evaluation looked at a variety of areas including Objectives, Strategy & Remit, Performance Management and Programmes & Projects. The Board identified that they need a summary of linkage of their key objectives to the strategy. Annual comparisons of Board performance compared to similar sized NGBs need to be undertaken, postevaluation reviews of all major projects will be undertaken and annual assurances are to be provided to Board in relation to partner organisations.

It was agreed that progress against these recommendations will be updated on a quarterly basis and that an evaluation would be completed once a year.

Articles of Association

JS spoke to pick out the main changes that were made in November 2017 to the Articles, the most significant of which was that the Board became the "ultimate decision-making body" in the revised Articles.

JS said that the focus now has to be revision to other areas of the Articles. (The November 2017 revisions were merely the minimum required in order to comply with Sport England's Governance Code.)

The Board concurred that there is a need for one person to have an overarching responsibility for the Articles work. KW agreed to invite new England Squash President, Paul Millman, to be Chair of a working group, which would ideally, for continuity, have the same personnel as the previous group that worked on the Articles.

4. | Sport England Measurement Dashboard

MW gave an introduction to the paper he authored, highlighting that the Dashboard consists of the funding conditions with Sport England. He said that the focus now is on selecting appropriate quantifiable criteria against which England Squash can be measured. It was commented that the most obvious source of data to be used is Active Lives.

MW told the Board that England Squash will be focusing on women and girls as a priority. Active Lives data will be crucial for measuring progress in terms of numbers of women and girls playing squash across various age groups.

There was discussion about the pros and cons of various approaches to measuring the squash market (clubs, leisure centres, universities, etc.).

It was agreed that:

relevant data from Active Lives will be obtained every six months;

LP

ΚW

- Active Lives will be used as the sole source of data; and
- regular updates will be provided to the Board.

MW

5. Club Locker

PM gave the background to why Club Locker was chosen as a technology for use by England Squash, including the importance of international collaboration. PM also presented a paper by Richard Bickers.

It was agreed that WN should be the Board representative of the relevant working group, resulting in a group consisting of the following personnel:

- Paul Makinen
- Wendy Newlove (Board representative)
- Louise Perry
- Dan Smith (England Squash IT Consultant)

PM clarified a point about some feedback received on the way in which Club Locker dealt with the monrad aspect of the British Junior Championships, held in October. In England people are accustomed to seeing all draw information contained on a single page for ease of printing, whereas during the Championships, Club Locker required click-throughs in order to view certain information. It was said that England Squash can request an amendment to the software so that future tournaments enable full-detail, single-page draws to be viewed.

JC recorded her thanks to Richard Bickers for the helpful paper and requested | PM that there continue to be regular updates on Club Locker to the Board from the executive.

6. Squash Player Magazine

There was a discussion about the relationship with – and the provision of – The Squash Player magazine. It was agreed that there is a need to:

- reduce costs:
- embrace digital; and
- consider a compromise of one printed compilation issue per year.

There was agreement that alternative options should be brought to the next | LP, next mtg meeting so that a decision can be made on the future of the magazine as a member benefit.

7 Staff Benefits

Staff were asked to leave the room for this item, the content of which is not included in these minutes.

World Championships 8.

JC gave her thanks to EO for his extensive work around the World Championships.

EO said that the Championships were going very well indeed. Some issues with costings had presented themselves, though, due to Christmas hotel costs, items such as draping at the NSC and other factors such as the need to add an extra day to the event because of the use of only one show court at the NSC. However, expected ticket income was said to be significantly higher in comparison to the 2013 event.

EO will be reviewing the final outcome with JC and KW.

EO

9. **Any Other Business**

The Diversity Action Plan was approved by the Board.

Signed.... (Chair)

Date......07/02/2018.....